



TRAVENOL LABORATORIES LTD.

Registered Office - Caxton Way, Thetford,
Norfolk, England, IP24 3SE
Telephone: Thetford 4581
Cable: Baxterlabs
Telex: 81319

Registered Number 461365 England

BLS/SFR

October 6, 1975

Dr. Sheila Waiter,
Hannibal House,
Elephant and Castle,
London, S.E.1.

Dear Dr. Waiter,

Further to our telephone conversation, I agreed that I would write to you to broadly outline a possible approach to the supplies aspect of Factor VIII. This proposal is prompted by the comments made by the Minister at the opening of the International Haematology Society meeting and takes account of the reported papers and discussion at the recent meeting in Helsinki, and the comments of the various bodies represented at the meeting on Haemophilia in Glasgow.

Recognising the complexity and sensitivity surrounding the therapeutic use of human plasma, it occurs to me that the Department of Health may be interested in considering an approach which, within the control of the National Blood Transfusion Service, establishes donor plasmapheresis supported by this company. This support could be in product or financial form. We would then process the plasma generated at our fractionation facility in Belgium offering the AHF to the Department or the Haemophilia Centres directly, with a return of the cryo poor plasma for Cohn fractionation or further process this material within the Company.

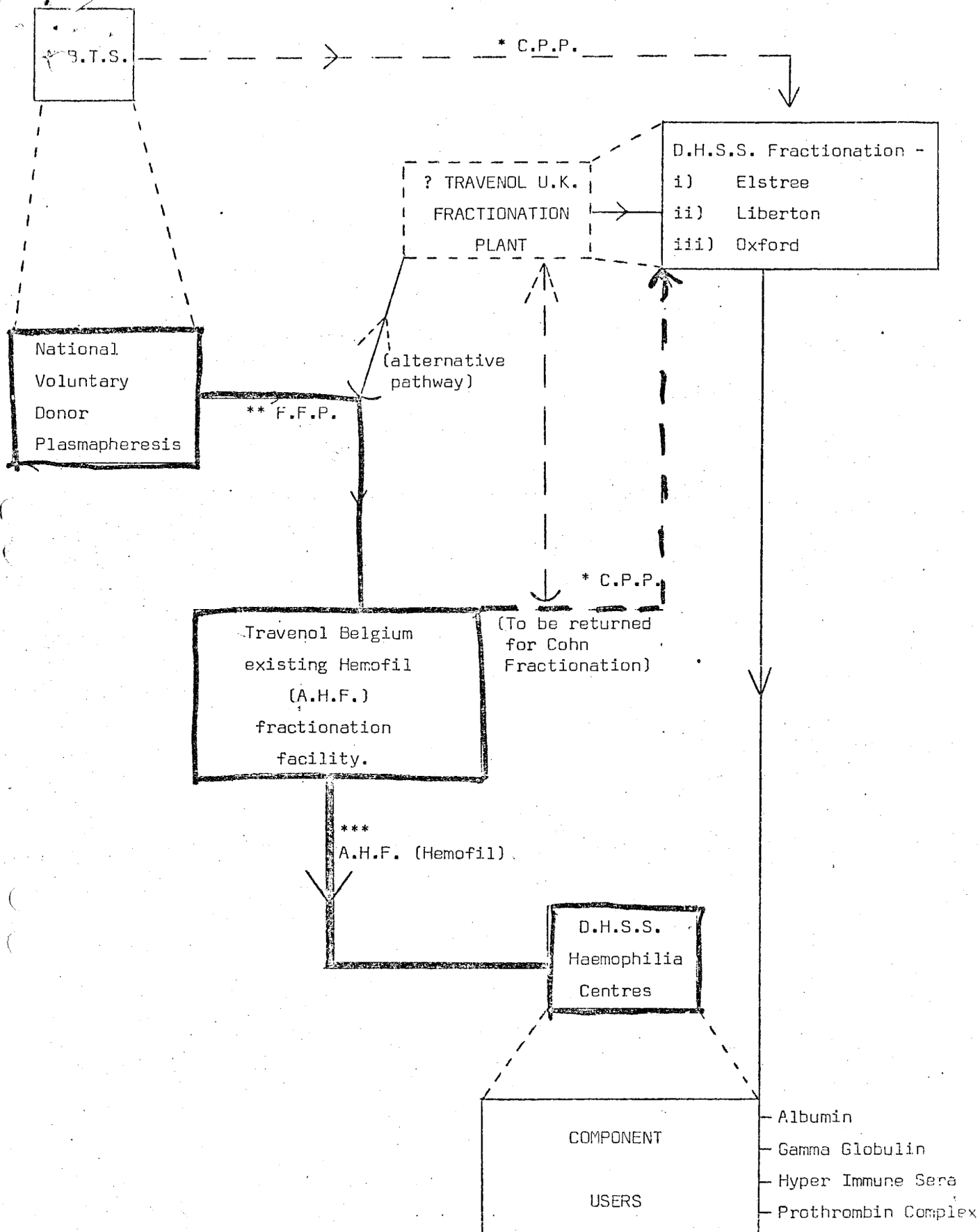
In suggesting this approach, we recognise that it would be necessary to be closely involved with the Department in all aspects and at all stages of the process.

I hope you will regard this rather broad outline as a basis for discussion. I have taken the liberty of enclosing a schematic outline of product flow as we see it which illustrates where such a proposal might fit within the present situation. I would be happy to discuss ways in which this approach might be further developed, and look forward to receiving your comments.

Yours sincerely,
TRAVENOL LABORATORIES LIMITED

GRO-C

B. L. Steer
Area Managing Director



- * C.P.P. = Cryo poor plasma (A.H.F. removed)
- ** F.F.P. = Fresh frozen plasma (includes A.H.F. component)
- *** A.H.F. = Anti Haemophilic Factor, Factor VIII