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Inter-Offic Correspon	xe ndence:	Date: To: From:	March 26, SEE BELOW L. S. Luca	198 <u>6</u> R. 1 6 A	B. C. Apr 1986	Information Copies To: C. Bishop // M. Rodell S. Samuels C. Swartz W. Terry L. Weerasinghe
Subject:	SATELLITE HEMOPHILIA ST. THOMAS 17 MARCH 1	MEETING C CENTER I 'S HOSPITA 986	DIRECTORS MI	EETING		GRO-C J-H
	TO: H. H. B. J.	McDade Miller	C. P. R. P.	. Murphy . Storm	L	
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	There was people ass Jones did statements	little dis umed that not attend has died	all heat-tr all heat-tr down.	out HTLV-I reating wa tly, the f	III inact as suffic furor res	ivation, and most tient. Dr. Peter sulting from his
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0	Live Dr. inve prog the the beli prob	r Cirrhos: Preston, o stigators ressive l published unpublished eve that o lem.	is" one of our , concluded iver diseas work of Pre ed comments chronic per	MONOCLATE that hepa e. He par ofessor Ma from the sistent he	virgin p atitis le ticularl anucci (<u>F</u> Bonn cen epatitis	patient eads to y took issue with <u>Blood</u> , 1982) and iter, both of whom is not a major
	Dr. of y chro hepa had conc foll	Preston d years. Se nic persi- atitis or other ris centrate w ows:	id dual bio ven of the stent hepat to full cir k factors, as the prob	psies on f ten patier itis to ei rhosis. A he conclud lem. Othe	10 patien hts progr ither chr Although ded that er conclu	nts over a period ressed from ronic active these patients the AHF usions were as
	1.	There is	no dose rel	ationship		
	2.	There is disease.	no correlat	ion betwee	en liver	enzyme and
	3.	IgG level	s do correl	ate rathem	r well wi	ith disease.

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II. Dr. Kernoff of the Royal Free Hospital, another of our MONOCLATE investigators, carried on from the platform that liver disease is a very serious problem resulting from AHF concentrates and acute NANB hepatitis.

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Following is the listing of the incidence of NANB hepatitis from <u>non-pooled</u> plasma which he presented:

U.S.	Commercial	28%
U.S.	Volunteer	7%
U.K.	Volunteer	4%

Dr. Kernoff also estimated rates of attack from pooled plasma produced AHF to be as follows:

U.S. Commercial 100% rate of attack U.K. Volunteer 33%

As support for this, he cited the published work of prospective virgin patient studies.

Travenol	Hemophil T	11	of	13	developed	NANB	84%
Armour	FACTORATE H.T.	3	of	3	19	81	100%
Immuno	Kryobulin TIM + Chloroform	1	of	1	**	11	100%

He characterized all forms of dry heat-treating as "early attempts" which looked good in chimpanzee models, but did not work. The following table of heat-treating was then presented:

Manufacturer	Method of Treating
Edinburg (Scotland) NHS Plant Armour Travenol Cutter	68°C 10 hours dry heat 60°C 30 hours dry heat 60°C 72 hours dry heat 68°C 72 hours dry heat
Elstree NHS Plant Immuno Biotest	80°C 72 hours dry heat 60°C 10 hours + chloroform Cold sterilization using B-Propiolactone and
Alpha	u.v. irradiation 60°C 10 hours wet Heptane solution

60°C 10 hours wet

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Dr. Kernoff went on to discuss factors other than the "treating" step which influence viral infectivity. Of the entire list, I believe the three having most significance to us are:

surrogate clinical screening

• pool size

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fractionation method

I believe that we need to do more concerning Plasma Alliance. An informational/promotional piece is perhaps in order. I will discuss the possibility with Domestic.

Finally, he reviewed his experience with Alpha's PROFLIATE. The results were that 5 of 18 patients developed acute NANB. Four had been treated with one lot. His conclusion was that PROFLIATE was significantly safer than dry heat treatment, but not perfect. Alpha is currently reviewing the process used to manufacture the two lots and believe that the problem may be batch related.

III. Dr. Winkelman from Elstree, Dr. C. Rizza from Oxford and Mr. N. Pettet from Elstree sequentially reviewed the NHS "8Y" FVIII and "9A" FIX. Both of these are treated at 80°C for 72 hours.

There is clearly room to criticize their study on two points:

Batch size Follow-up of patients

On the batch sizes, we believe their normal production lots are manufactured from 7-10,000 liter pools. Following is the listing of batch sizes tested to date:

8Y 1. 700 liters 2. 1416 " 3.-6. 6000 liters @ 9A 1. 1100 liters 2.-5. 6000 liters @

The later batch sizes are approaching normal pool size, and they assured all present that there was no special selection of donors.

Concerning follow-up, Elstree admit that they have missed some test intervals with many of their patients. They were severely challenged for this; however, their response was that although the methodology may be challenged, to date, they have no seroconversion and no case of NANB in 17 "8Y" patients and 7 "9A" patients. Note there is discussion

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The advocates of the Elstree plant complained that they were not receiving enough virgins to test and appealed to the nationalism of the audience. Their position is that the product is <u>free of charge</u>, and I quote ["<u>better than</u> <u>Hemofil T and Armour Factorate H.T. although it remains to</u> <u>be seen as to whether it is better than the wet</u> <u>processes</u>."]

According to Mr. Pettet, Elstree will produce 22.5 million units in 1986 and 70 million in 1987. By 1988, they expect to produce 100 million units which combined with Wales and Scotland's 10 million units will have U.K. self-sufficient. They are planning for <u>all</u> commercial requirements to be terminated by 1988.

Conclusions:

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- We cannot long endure our high priced product being referred to as the poor standard by which all other products are judged. Armour had over 50% market share in the UK which decreased to about 36% of the commercial market in 1985 and will further decline to the 25% range in 1986. I do not believe that the UK team--however good their relationships may be with the centers--can hold 25% share with Generation I.
- 2. C. Bishop is persuing a study with Dr. F. Hill (Birmingham) who believes that the protein load is perhaps as important as viral transmission. I believe that we should support this study with MONOCLATE.
- 3. If we are to be in business in the U.K. three years from now, we must (a) get major market share of the commercial market and (b) get some large percent of the NHS market, keeping in mind that the NHS product is free. The U.K. team has a proposal; however, it calls for the integration of viral inactivation studies, protein load studies and virgin patient studies. Long-term in the U.K., I believe that we will have to participate with Elstree somehow if we are to survive with AHF.
- 4. We should all be prepared to see a longer more detailed review of those data presented at Milan. I will discuss our rebuttals with our scientific group. If at all possible, we will try to reach the presenters before they speak and soften their impact, which should be felt in the U.S., Japan, and Germany.

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