

Cutter



4

TO CUTTER BIOLOGICAL FIELD SALES PERSONNEL

DATE February 23, 1983

FROM Carolyn Patrick
SUBJECT AIDS

COPIES TO

Enclosed for your information is a press release issued on February 23, 1983 to medical and consumer news media describing actions taken by Cutter to minimize potential AIDS risk in our coagulation products.

Also included is some background information which was developed for training of plasma center personnel regarding AIDS.

The information enclosed will enable you to answer most questions you might be asked by your Koate customers. Please refer more detailed questions to Dr. George Akin via the Professional Services toll-free line, GRO-C (outside California).

Do not discuss this information with or answer any questions from the news media. Please refer press inquiries to R.J. Modersbach, Director of Corporate Development and Public Affairs, GRO-C.

Best regards,

GRO-C

Carolyn Patrick
Marketing Manager

CP:am
Encl.

18

702663



CUTTER INTERNATIONAL

28 January 1983

Division of Cutter Laboratories, Inc.

2200 POWELL STREET
EMERYVILLE, CALIFORNIA 94608
PHONE: (415) 420-4000
TELEX: 335313
CABLE: VACCINES BERKELEY

ACQUIRED IMMUNE DEFICIENCY SYNDROME

Cutter Statement of Policy

Acquired Immun. Deficiency Syndrome (AIDS) is a serious disease which impairs a person's natural immune system. Very little is known about the cause of the disease and there is no test that identifies a person carrying AIDS. According to U.S. Government health authorities, three specific population groups appear to be more at risk than the rest of the population. These groups are male homosexuals, intravenous drug users and recent visitors or inhabitants of Haiti:

Another small group is emerging as having a risk of contracting AIDS: persons receiving blood or blood products.

Cutter is instituting a program for the selection of plasma donors in order to reduce the possibility of AIDS being transmitted through blood-derived products.

This program requires potential plasma donors to read a statement concerning the serious nature of AIDS. A donor who acknowledges being a male homosexual, a user of intravenous drugs or a recent resident or visitor to Haiti will not be accepted as a plasma donor.

702648

This donor acceptance policy will be changed appropriately as further information about the disease becomes available. Cutter has intensively involved its people and resources to contribute to a resolution of this segment of the AIDS problem.