

132722 imuno a
95413 immunog
132722 imuno a
telex1412 86-02-07 13:47

attn: mrs. hettich

cc / Fr. Hemminger
zug. Pollinger 10-2-86
Mr. Leuchter
Mr. Heisterhahn / Mr. Schöne

GRO-C

thank you for your telex 614 received this morning.

mr. nicholson and i will be away next week, so i would be pleased if you could contact mr. berry concerning this problem. *Bekanntmachung bezüglich Verpackung versch. Waren*

i have listed below a summary of the main problems which have occurred during the last six months.

1. kryobulin steam treated packed as dry heat t.i.m. in dry heat packaging.
2. feiba unlicensed packed in t.i.m. 4 dry packaging but steam treated material.
3. new licensed feiba dry heat packed in steam treated packaging with steam treated leaflet.
4. c1 inactivator - no leaflet.
5. prothromplex steam (t.i.m. 4) - no leaflet.
6. tisseel unlicensed heat treated for u.k. packed with irish non heat treated leaflets.
7. current problem - tisseel heat treated donor test for ireland - material not donor tested. leaflet enclosed states donor tested.

concerning the factor viii and ix heat treated plasmas. i understand from mr. berry that dr. schwarz informed him on 10.1.86 that they would be available in 10 days and now we hear it has been put back again until towards the end of february.

Verp. fikt

we have two companies who have already introduced biodepleted plasmas and our sales are falling every week. 25% of our coagulation turnover accounts for factor viii and f ix deficient plasmas and we have already lost half this business.

i know you will do all you can to send this stock as soon as possible. if you can send the material without leaflets and fax us a copy we can print it in 2/3 days, and i will personally supervise this. *NEIN*

regards
p.j. coombes
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95413 immuno g