uk key general

IMMUNO LIMITED ARCTIC HOUSE RYE LANE DUNTON GREEN SEVENOAKS KENT TN14 5HB TELEPHONE: SEVENOAKS (0732) 458101 TELEX: 95413 FAX: (0732) 455175

> 17th March 1989 PJC/BMC

Dr. H. Eibl / Dr. O.F. Schwarz

Immuno AG, Industriestrasse 72, A1220 Vienna.

Please find attached a copy of the notes on a meeting which was held with the Blood Products Laboratory on 21st February 1989.

Following the meeting, Dr. Lane contacted Mr. Berry with a view to arranging a meeting in Vienna in the near future to specifically discuss the question of intravenous gammaglobulin.

As you will see from the notes I made, I would very much like to collaborate with BPL and think this is probably essential to ensure the future expansion of Immuno Ltd. in the U.K. I have already been approached by Dr. Smith at the Protein Fractionation Laboratory at Oxford which is part of BPL and he informs me that they have large quantities of human thrombin which they can make available to us and which they currently supply to UK hospitals. It is prepared from the Factor IX Concentrate (IXA) which is dry heat treated at 80°C for 72 hours. Following this process the human thrombin is heated at 80°C for a further 72 hours. The preparation is contained in 1000 unit vials.

Please could you let me know whether you are interested in this preparation for use in the Tisseel Kit. If required I can obtain additional information from Dr. Smith on this product.

Yours sincerely, for IMMUNO LTD.

GRO-C

P.J. Coombes Managing Director