

Mr Guinness

From : Paul Pudlo CA OPU2

Date : 19 April 1996

Copy : Dr Rejman

**DRAFT BPL PAPER**

1. Below are my comments, the NBA have confirmed that they will FAX across their material to you this PM.

**Comments :-**

**Paras 2-3**

You may wish to mention that BPL employs around 500 staff with an annual turnover of £50 - £60m.

**Para 5 table**

**Factor VIII Actual** - Suggest include total value £20.64m

**Factor IX Notes** - My notes indicate potential export value at £3m

**Albumin Notes** - There is an unquantified ALT dependent potential for European export

**Note at end** - Suggest include BPL estimate that there is overall potential to increase annual revenue from £50m to £70m.

**Para 8** - Third line prints in unreadable way.

**Para 9 - First Bullet (third line)** - Factor VII should be "VIII"

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