

Project Red: Option Comparison Criteria (Revised 2nd April 2002):								
Draft List of Criteria		Definition	Units	Scale Range		Calculation Basis	Source of Rating	Weights
				Low	High			
Financial Issues								
	Net Present Value	The value of cash flows from operations and investments, discounted using a risk-adjusted cost of capital	£	0% = -£101M	100% = +£263M	Evaluated over 10 years, with terminal value based on year 11 continuing in perpetuity	Financial model	Total for all financial = 25%
	Level of Subsidy to BPL Required	Annual cash requirement (next five years)	£	0% = £0M	100% = £25M	Absolute maximum level	Financial model	
	Maximum cash requirement	Cash investment or other exceptional cash outflow required	£	0% = £0M	100% = £100M	Includes both plasma sourcing and fractionation (BPL)	Financial model	
	Net Economic Position	The overall effect of the option on public finances, includes commercial freedom for BPL and any other owned entities.	£	0% = £0 M	100% = £70M	I.e. to include the NHS, BPL, and all other affected public bodies	Financial model	
Socio-political factors and stakeholder needs								
	BPL jobs	Impact on BPL jobs - political implications	Rating	0% = no impact	100% = total closure of BPL	Subjective opinion of expert team	Expert Group	5% for this and next item
	Acceptability to BPL staff	Will the solution ensure BPL staff are retained and expertise not dispersed?	Rating	0% = extreme uncertainty	100% = entirely sustainable	Comparative score between options. Subjective opinion of expert team	Expert Group	combined
	Security of supply to NHS	The degree to which the NHS can be certain of receiving a long term secure supply of finished plasma based products. Consider both volume and price	Rating	0% = extreme uncertainty	100% = entirely sustainable	Comparative score between options. Subjective opinion of expert team	Expert Group	50%
	Retained capability	The degree to which the option allows BPL to retain its specialist capability and expertise.	Rating	0% = BPL cannot retain capability	100% = entirely sustainable	Comparative score between options. Subjective opinion of expert team	Expert Group	
	Retention of E&W fractionating presence	Significant level of fractionation capacity retained in England and Wales	Rating	0% = extreme uncertainty	100% = entirely sustainable	Comparative score between options. Subjective opinion of expert team	Expert Group	
	Commercial freedom for BPL	Considering maximum exploitation of BPL assets, sufficient access to investment capital, maximum use of plasma and yields, retention of leading skills and know-how, freedom to enter new markets	Rating	0% = extreme uncertainty	100% = entirely sustainable	Comparative score between options. Subjective opinion of expert team	Expert Group	10% for this and next item combined

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	Attractive to potential partners	Will BPL be attractive to potential partners (PPP or privatisation)?	Rating	0% = extreme uncertainty	100% = entirely sustainable	Comparative score between options. Subjective opinion of expert team	Expert Group	
	Acceptability to patient groups and clinicians	Will the option be acceptable to patient groups and their representatives?	Rating	0% = extreme uncertainty	100% = entirely sustainable	Comparative score between options. Subjective opinion of expert team	Expert Group	10%