

NP32617 IVIGG & Subcut IGG - Worked Example, Commercial Scoring

FOR ILLUSTRATION PURPOSES ONLY - PRICE SCORING EVALUATION

Lot Number	Description	Indicative Annual Volumes (Grammes)	Highest Score	Highest Scoring Supplier	Lowest Total Cost	Supplier A				Supplier B				Supplier C				Supplier D			
						Price Per Gramme	Total Cost	Price Score (out of 85)	Total score (out of 85)	Price	Total Cost	Price Score (out of 85)	Total score (out of 85)	Price	Total Cost	Price Score (out of 85)	Total score (out of 85)	Price	Total Cost	Price Score (out of 85)	Total score (out of 85)
All Lots	Product A	300000	85	Supplier C	£4,725,000.00	£22.25	£6,675,000.00	60.2	60.2	£25.20	£7,560,000.00	53.1	53.1	£15.75	£4,725,000.00	85.0	85.0	£19.20	£5,760,000.00	69.7	69.7

** PLEASE NOTE: Price score is allocated by dividing the overall lowest total cost for the Lot (total of indicative annual volume x price per gramme) by the suppliers total cost for the Lot (total of indicative annual volume x price per gramme) multiplied by the weighting value of 85 (Example 1). Therefore, the lowest total cost for this section will achieve full available marks of 85% (Example 2).

Potential Framework Participants must be able to submit a single price per gramme based on the total volume requirement that includes existing long term PID patients who are expected to remain on their current product to allow analysis.

Price 85 % - All Lots will be scored using the same methodology

e.g. using above figures for Supplier B. Step 1 £4,725,000.00/£7,560,000.00 = 0.63 Step 2 0.63*80 = 53.1					
Example 1	Lowest Price		Supplier B Price	=	Total
Step 1	£4,725,000.00	/	£7,560,000.00		0.63
Step 2	0.63	x	85		53.1
e.g. using above figures for Supplier C. Step 1 4,725,000.00/£4,725,000.00 = 1 Step 2 1*85 = 85					
Example 2	Lowest Price		Supplier C Price	=	Total
Step 1	£4,725,000.00	/	£4,725,000.00		1.00
Step 2	1.00	x	85		85.0

Non- Price Scoring Overview for NP32617 IVIGG & Subcut IGG

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Section 2.4 - 2.7 Range of Vial Sizes, overall weighting 10%

Lot 1 - 5% IVIGG			Score / Weighted Score						
Max Score	Weighting	Criteria	Vial Size	<= 1g	2.5g	5g	10g	20g	30g
			Weighting	1%	1%	13%	46%	38%	1%
10	10%	Range of Vial Sizes	Weighted Score	0.10	0.10	1.30	4.60	3.80	0.10

Supplier A		Supplier B		Supplier C		Supplier D	
Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)
2.5g, 5g, 10g & 20g	9.8	10g, 20g & 30g	8.6	1g, 2.5g	N/A	1g, 2.5g, 5g, 10g, 20g & 30g	10.0

Note - Lot 1 (5% IVIGG) Any potential framework participant who does not have a minimum of 3 different vial ranges will have their bid deemed non-compliant and will be excluded from the evaluation

Lot 2 - 10% IVIGG			Score / Weighted Score						
Max Score	Weighting	Criteria	Vial Size	<= 1g	2.5g	5g	10g	20g	30g
			Weighting	1%	1%	14%	25%	43%	16%
10	10%	Range of Vial Sizes	Weighted Score	0.10	0.10	1.40	2.50	4.30	1.60

Supplier A		Supplier B		Supplier C		Supplier D	
Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)
2.5g, 5g, 10g, 20g	8.3	10g, 20g & 30g	8.4	1g, 2.5g	N/A	1g, 2.5g, 5g, 10g, 20g & 30g	10.0

Note - Lot 2 (10% IVIGG) Any potential framework participant who does not have a minimum of 3 different vial ranges will have their bid deemed non-compliant and will be excluded from the evaluation

Lot 3 -Sub Cut (Excluding Subcutaneous Immunoglobulin with Hyaluronidase)			Score / Weighted Score				
Max Score	Weighting	Criteria	Vial Size	<= 1g	>1g - <= 2g	>2g - <= 4g	> 4g - <=8g
			Weighting	1%	74%	24%	0.5%
10	10%	Range of Vial Sizes	Weighted Score	0.10	7.40	2.40	0.05

Supplier A		Supplier B		Supplier C		Supplier D	
Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)
1g, 2g & 4g	9.80	2g, 4g & 8g	9.85	4g & 8g	2.45	1g	N/A

Note - Lot 3 (Subcut IGG) Any potential framework participant who does not offer a minimum of 2 different vial ranges will have their bid deemed non-compliant and will be excluded from the evaluation

Lot 4 -Subcutaneous Immunoglobulin with Hyaluronidase.			Score / Weighted Score			
Max Score	Weighting	Criteria	Vial Size	5g	10g	20g
			Weighting	25%	25%	25%
10	10%	Range of Vial Sizes	Weighted Score	2.50	2.50	2.50

Supplier A		Supplier B		Supplier C		Supplier D	
Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)	Range of Vials	Total Score (out of 10)
5g, 10g & 20g	7.60	5g, 10g, 20g & 20g	10.00	5g	2.50	20g & 30g	5.00

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Section 2.4 - 2.7 Storage Conditions, overall weighting 5%

Lots 1 - 4 inclusive				Score / Weighted Score			
Max Score	Weighting	Criteria	Score	0	1	3	5
			Criteria	Products can only be stored in fridge	Can be stored outside of fridge for less than 3 months	Can be stored outside of fridge for between 3 and 12 months	Can be stored outside of fridge for over 12 months
5	5%	Storage Conditions	Weighting	0	20%	60%	100%
			Weighted Score	0	1	3	5

Supplier A		Supplier B		Supplier C		Supplier D	
Storage Conditions	Total Score (out of 5)	Storage Conditions	Total Score (out of 5)	Storage Conditions	Total Score (out of 5)	Storage Conditions	Total Score (out of 5)
2 Years outside fridge	5.0	3 Years outside fridge	5.0	9 months outside fridge	3.0	Refrigerate Only	0.0

NP32617 IVIGG & Subcut IGG Overall Scoring Example

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Example - Lot 1 - 5% IVIGG

		Overall Weighted Scores			
Criteria	Overall Weighting	Supplier A	Supplier B	Supplier C	Supplier D
Price Score	85%	60.2	53.1	85.0	69.7
Range of Vial Sizes	10%	9.8	8.5	N/A	10
Storage Conditions	5%	5	5	3	0
Final Score	100	75	67	N/A	80
		75%	67%	N/A	80%

Awarded Suppliers	
1st - Supplier A	80%
2nd - Supplier D	75%
3rd - Supplier B	67%
No Award - Supplier C	N/A

Note - The same methodology will be applied to determine the Ranked Position for Lots 1 - 3.

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Example - Lot 4 - Subcutaneous Immunoglobulin with Hyaluronidase

		Overall Weighted Scores			
Criteria	Overall Weighting	Supplier A	Supplier B	Supplier C	Supplier D
Price Score	85%	60.2	53.1	85.0	69.7
Range of Vial Sizes	10%	9.8	8.5	N/A	10
Storage Conditions	5%	5	5	3	0
Final Score	100	75	67	88	80
		75%	67%	88%	80%

Awarded Suppliers	
Supplier C	88%