

Serological Products Limited

Arctic House, Rye Lane,
Dunton Green, Nr. Sevenoaks,
Kent TN14 5HB.

Telephone: Sevenoaks (0732) 50342.

J.D. Corden, Esq.,
Chief Technician (Coagulation),
Derbyshire Royal Infirmary,
London Road,
Derby.

date: 1st August, 1974
our ref: NB/HJM
your ref:

Dear Mr. Corden,

We thank you for the kind reception given to our Medical Representative, Mr. P.J. Coombes, on 29th July, 1974.

At Mr. Coombes request we have pleasure in enclosing an Agreement whereby we could perhaps help you in the initial stages of regular Kryobulin usage. Understandably, if you require this material you want it immediately and at best it would take four or five hours to transport it from here to Derby. On the other hand we recognise the initial difficulties in establishing the provision of funds. As stated in the Agreement, the consignment account method is to cover these early stages and we would be prepared to provide up to £1500 worth of stock for which we are covered by Insurance.

All you would be required to do would be to fill in the quantity you require and sign and return one copy of the Agreement. If it will help you, Dr. Wylie in his letter dated 1st March said he expected that you would require something between 80 - 100 x 250 unit packs.

We also enclose details of the reconstitution of our most recent material as this overcomes the problem we have had concerning speed of reconstitution. A further improvement as compared with material previously supplied to you is that all packs are fitted with Luer syringes, filter, needles and winged adaptor needles. These improvements have in no way altered the excellent record Kryobulin has as far as Serum Hepatitis is concerned nor has it affected the good recovery rate and prolonged half life produced by the product.

Please let us know if you require any further information and we confirm that if ever you require material in a hurry we will be happy to take your requirements to London and put them on a train for collection by you at Derby Station. Alternatively we can do

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a door to door delivery using Securicor or Wisk for this purpose.
For small quantities we have also found first class post to be
a reliable route.

Kind regards,

Yours sincerely,
for SEROLOGICAL PRODUCTS LIMITED

GRO-C: Norman Berry

Managing Director