

MILES

Jack Wood

Vice President Europe, Middle East, Africa

> March 13, 1985 REF: JW-5-184

CUTTER INTERNATIONAL

Dr. G. Savidge Department of Haematology St. Thomas' Hospital London SE1 7EH

Dear Geoff,

As a follow-up to my letter of 30 November 1984 regarding the 1,000 vials of high unitage Koate from Germany we regret to advise you that this inventory will not be available for sale in the United Kingdom. As you are aware, since we discussed this product at the Cardiff meeting in September dramatic changes have taken place in the United Kingdom regarding heat-treated factor VIII products. Therefore, we at Cutter feel it is prudent to no longer effect sales of non-heat-treated product for use in the United Kingdom.

It is my hope on my next visit to the United Kingdom that I will have the opportunity of visiting with you for discussions regarding developments at Cutter on factor VIII preparations as well as sharing with you any additional information that has come to my attention regarding Speywood/Porton International.

Sincerely,

GRO-C

Jack Wood

cc: L. Frith
W. Marzouk

JW:um