

16th August, 1985

Dr. S. Al Ismail,  
Haematology Department,  
Morrison Hospital,  
Morrison,  
Swansea SA6 6NL

Dear Dr. Ismail,

It was a pleasure meeting you on Wednesday 7th August to discuss your possible requirement of Koate H.T., Konyne H.T. and Gamimune.

As discussed, our Heat Treated Factor VII concentrate (Koate H.T.) is presented in the following sizes at a cost of 12 pence per unit.

250 iu - 10ml diluent

500 iu - 20ml diluent

1000 iu - 40ml diluent

The three sizes available allow you to treat a bleed with single infusion according to its severity. The 1000 iu vials are also extremely useful in severe bleeds where large quantities of Factor VIII are required.

Furthermore, should you wish us to reserve batches for you, we would be happy to do so. This policy is followed by eminent doctors such as Professor Bloom, the principle behind it is minimising patients' exposure to a large number of batches.

Cutter's Heat treated Factor IX (Konyne H.T.) is also available on patient-name basis at a cost of 14 pence per unit. Batches of this material may also be reserved. As promised, we are sending two vials of this material free of charge for your assessment.

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With regard to Cutter's intravenous immunoglobulin (Gamimune Liquid Presentation), the following cost estimate has been calculated:

Patient weight 65 kilograms  
Dose 0.4g/K/day (for five days)

Gamimune cost (including discount) = £1861.60

Same dose for two patients will cost £3,447.60

As you will see, the discount is on quantity and it ranges from 5-20%. The material available now has a shelf-life of sixteen months.

I would very much hope, Dr. Ismail, that this information will be of interest to you.

Yours sincerely,

W. Marzouk, FIMLS