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Dr. R.T. Wensley,
Dept. of Clinical Haematology,
Manchester Royal Infirmary,
MANCHESTER, M13 9WL.

27th February, 1985.

Dear Dr. Wensley,

It was a pleasure to meet you on Thursday, 21st February to discuss your future requirements of Factor VIII concentrate.

This is to confirm that a telephone conversation took place between Mr. Brian Dyos and Mr. Ted Batham regarding the provision of maximum support to work on Heparin and Factor VIII yield. The outcome of the conversation was that Mr. Ted Batham has agreed to the loan of the instrument and free software for twenty procedures and not twenty weeks.

With reference to Koate HT, I shall set out a product profile during the next two weeks, including as much relevant information as possible in order to help you assess the quality of the product.

Yours sincerely,

Walid Marzouk
Sales Representative