

BJB/MW

23rd November 1983

Dr. R.T. Wensley,
Consultant Haematologist,
North Western Regional
Blood Transfusion Service,
Roby Street,
Manchester. M1 3BP

Dear Dr. Wensley,

Following our meeting last Friday I am writing to confirm the pricing details we discussed and to provide further information on the various Koate batches. I also enclose a copy of the May edition of ECHO magazine which was devoted entirely to A.I.D.S. You will see that it contains a complete list of all the Plasma Donor Centres from which our plasma is sourced and you will note that there are no centres in San Francisco or New York.

KOATE LOTS

650-20E. 10ml. Lot No. 8502. 260 i.u. D.O.E. July 1985

Manufactured from plasma all collected after 1st March 1983.
(This was the effective date when Cutter introduced the new regulations for Donor acceptance at the Donor Centres).

Price 6.75p per i.u. This will increase to 8p per i.u. from 1st January 1984. Orders placed before then but called off during 1984 will be invoiced at 6.75p. It is possible to reserve about 1 million i.u. of this Lot.

650-30E. 20ml. Lot No. 8511. Estimated 320 i.u.
D.O.E. August 1985

Manufactured from plasma collected before 1st March 1983.

Price 6.25p per i.u. This price will remain firm to you. 1.5 million i.u. could be reserved. This offer is subject to the Lot being released by NIBSC and the product could be available in early February 1984.

650-50E. 40ml. Lot No. 8420. Estimated 1290 i.u.
D.O.E. August 1984

Manufactured from plasma collected before 1st March 1983.

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Price 5p per i.u. Again this price would remain firm to you; the offer is subject to the Lot being released by NIBSC and could be available in February 1984.

I hope this is the information you require. If you have any queries please do not hesitate to contact me.

Yours sincerely,

GRO-C

Barry J. Barber
Sales Manager