

Subj: **RE: Business Case Redefinition - Stage 1 Document- Working Draft - Agenda Item 313.07**
 Date: 18/07/2007 13:09:15 GMT Standard Time
 From: russell@ GRO-C
 To: Martin@ GRO-C, Elizabeth Boyd@ GRO-C, cffitzlondon@ GRO-C, gordon_clarke@ GRO-C, JANEDunc@ GRO-C, Mark.Winter@ GRO-C, patspellman@ GRO-C, pdolan614@ GRO-C, rogerevans4@ GRO-C, schapman@ GRO-C
 CC: Nick@ GRO-C

Am I alone, having read the document, in believing that its author is not helping our case. It does not in my view, present 'the Strategic Case section of the Business Case process' (page 6), which it purports to do. Some of its content appears contrary to the very limited amount of evidence that I have heard or seen being given to the Archer Enquiry. To go into such detail about haemophilia and such obscure matters as donor self-deferral worldwide will bore the pants off any Health department official, and it is not, in my opinion, either material to the issue or in the least bit 'strategic'.

What is, in my view, far more relevant to a Strategic Case is the desperate health and financial state of our Registrant community, which is not touched upon, our duties as trustees to fulfill the objects of the Trust set up by the Government and, importantly, to indicate what other western governments have done or are doing (whether by way of compensatory payments or financial and other provision) to deal with the issue of those infected by contaminated blood.

The first paragraph of 2.1.3 (page 14), the single line that precedes 2.1.3 and the last sentence of the third paragraph of 2.1.5 (page 17) are all examples of the first sentence of this response of mine. I am particularly impressed that 'as much as 120% of HIV transmission has been by blood transfusion' (page 26) and I believe it is also incorrect that 'since 1986 no HIV infections have occurred' through blood products 'in the developed world' as there is a 1993 case in the UK, who is looked after by the Eileen Trust!

Furthermore, in 'A note to the 'Decision Makers' Reading This Document' at the start of Section 2 (page 7), it charges the Decision Maker 'to read and understand this section of the document yourself if your decision on funding is to have any moral foundation whatsoever'. I believe this to be offensive given what follows and as far as I am concerned the rest of Section 2 does not do what it says 'on the tin'. I certainly do not think that parts of the section are written 'in such a way that it can be understood by those without a clinical background' (see for example the short, two line, middle paragraph to page 35).

As for Section 3, if it is right to quote verbatim from the annual report, and I am not sure it is or to such an extent, the latest figures in the 2007 draft accounts should be provided.

Finally, the Conclusion (Section 4) is extremely limited and bears little, if any, reference to the 44 pages that have preceded it.

From this you will gather that I am far from impressed with this draft document but others may take an entirely different view.

-----Original Message-----

From: Martin Harvey [mailto:Martin@ GRO-C]

Sent: 13 July 2007 10:15

To: GRO-A; Boyd, Elizabeth; C Fitzgerald; Gordon Clarke; JANEDunc; GRO-A; Mark Winter; Patrick Spellman; Philip Dolan; Roger Evans; Russell Mishcon; Simon Chapman; Stuart Gregg

Cc: Nick Fish

Subject: FW: Business Case Redefinition - Stage 1 Document- Working Draft - Agenda Item 313.07

18 July 2007 AOL: JANEDunc

TO: THE BOARD OF TRUSTEES

In line with the policy agreed by the Board of Trustees, action has been taken to develop a redefined strategy in respect of the business case "Funding Long Term Survival". It will feature as item 313.07 on the agenda for the 23 July.

The first draft of Stage 1 is attached as is the covering e-mail from the consultant. It has not been reviewed in any depth and is being circulated at the first opportunity to enable members of the Board to digest its contents and be fully part of the review process. Only when Stage 1 has been approved/accepted by both the Board of Trustees and the Department of Health will authority be given, if funding is approved by the Board, to move to Stage 2. The funding costs for Stage 2 are quoted at £3,500.00.

The genesis of this Stage 1 report followed a consultation between the Chairman, Hon Treasurer and Chief Executive that this was the most appropriate way of taking the case for increased funding further. The cost of the Stage 1 exercise is £2,500.00.

Hard copies of the document will be available on the 23rd July.

Martin Harvey
Chief Executive

Direct Dial: GRO-C
E-mail: martin@GRO-C

-----Original Message-----

From: Signum Public Sector Consulting [mailto:eunan@GRO-C]
Sent: 12 July 2007 17:15
To: Martin Harvey
Subject: STAGE 1 dOCUMENT- wORKING dRAFT

Martin

Please find attached the first working draft copy of the stage 1 document. With respect to same I should appreciate if you would note the following:

- 1) This is very much a 'work in progress'. I am confident that it satisfies the requirements for justifying action (i.e. Government intervention) as required of a strategic case by both the Treasury 'Green Book' and the NHS Capital Investment Manual'.
- 2) I have not managed to have the document proof read in advance of submitting it to you. My proof reader will get a bound copy of it tomorrow so no doubt the copy attached is probably full of minor irritating typos and spelling errors. I should appreciate if you would leave these to my proof-reader to 'mop up' for me, so that you and your team can concentrate on the substance.
- 3) I will happily make whatever additions / deletions/ changes to the text that you and your team see fit. After a couple of days break from the document I may even suggest some changes myself. However, from your end it would be helpful if you could manage the process in such a way that I get a single 'consolidated' list of changes once everyone has had a look, rather than being drip fed with changes from several quarters.

18 July 2007 AOL: JANEDunc

Barring technological breakdown I am just going to make the 5PM deadline. I hope you find something worthwhile within the pages of the attached.

Best regards

Eúnan

—
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18 July 2007 AOL: JANEDunc