

Our Ref: DRW/JH/SL

21st August 1979

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Dear Eric,

Thank you very much indeed for spending so much time with me last week. I found our discussions most interesting and look forward to keeping in touch with you, as our work in the coagulation field progresses.

Under separate cover, I have sent you samples of the two latest batches of Porcine Factor VIII, which you may like to check in your laboratory against one or two of your inhibitors. This material of course, is not produced by the polyelectrolyte process, but nonetheless, is pretty clean in terms of non-factor VIII protein. Analytically, it is similar to the batches used in all the successful treatments so far this year.

So far as Human Factor VIII is concerned, I do hope that we can get back on your list with Koate. Because of the extremely favourable dollar/pound relationship, we have been able to drop our prices to 9.5 pence per unit for quantities up to 100,000 units and, 9.25 for larger deliveries. We always have in stock three nominal vial sizes, 250, 500 and 1,000 units. Administration kits can be supplied, free of charge, with the small pack, if required.

Once again, many thanks for your help and interest.

Yours sincerely,

David R. Williams  
Director