

Consultants

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Department of Haematology

12 January 1979

Mr. David R. Williams,
Director,
Speywood Laboratories Ltd.,
Chancel House,
East Street,
Bingham,
Nottingham.

Dear Mr. Williams,

Thank you very much for your letter of 3 January 1979 and for your recently received good wishes for the New Year.

I am most interested in the prices that you are now quoting for Koate during the forthcoming year. I think they are competitive but regret to inform you that they are not quite so favourably competitive as our present contracts with the two commercial Factor VIII firms. However, I have had long discussions with my Senior Chief Medical Laboratory Scientific Officer in the Blood Bank, with the following results:

It seems likely that our Home Treatment programme will expand and that our needs for commercial Factor VIII may expand further due to increasing orthopaedic operations, etc. being carried out on the site. Therefore Mr. Carville and myself agree that, should expansion become necessary, we will be happy to place a further order with your firm for any additional supplies of Factor VIII that will become necessary.

I appreciate that this is a further ray of hope but trust you will keep in touch and look forward to hearing further about your porcine material.

Yours sincerely,

GRO-C

E. E. Mayne
Consultant Haematologist

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19 JAN 1979

SPEYWOOD GROUP