

NOTE TO FILE

MEETING WITH DR. E. E. MAYNE, CONSULTANT HAEMATOLOGIST,  
ROYAL VICTORIA HOSPITAL, BELFAST,  
OCTOBER 10TH 1978

This is the only Haemophilia Centre in Northern Ireland and there are 120 patients on the books. 45 are severe and 12 have inhibitors.

Dr. Mayne is not prepared to change her present policy concerning human factor VIII. She uses Hemofil for operations and Immuno for home treatment (22 patients). She realises this is an expensive policy, but feels that treatment changes are something best avoided with Haemophiliacs. She is very concerned about liver enzyme changes, but at least she knows what to expect with products which have been used for some years. There is also loyalty to Hemofil, because Baxter obviously gave her considerable financial help in the early days. Nonetheless, I will be quoting for an annual contract, hoping that our price will be sufficiently lower to awaken her interest. The one thing she would not tell me, was her current buying in price.

She has 2 serious vW patients, one of whom had 300,000 units of human last year. Dr. Mayne is very keen to look at our proposed product in this area.

She feels Feiba is of little value, but believes Rizza's frequent low human dose discipline for inhibitors to be of benefit. However, in her view animal has a definite place and she would like to study the PE material.

Dr. Mayne has a very open personality and is a very good source of information. We must keep in touch.

DRW

19th October 1978

C.C. Mr. D. Heath