12th September 1978

Our Ref: DRW/GC

Dr. I. W. Delamore, Department of Clinical Haematology, The Royal Infirmary, Manchester, M13 9WL.

Dear Dr. Delamore,

Thank you very much for sparing me some time last week. I enjoyed our meeting and look forward to keeping in touch with you, as our animal programme moves forward. I will send you a sample of the new product, as soon as we feel it is clinically acceptable. As indicated, we expect this to be during January 1979.

We have a new batch of the current Speywood animal product going through at the moment and, when this has cleared analytical, I will send details, plus a sample, for testing against your spontaneous inhibitor case. I do hope you find it valuable.

I now have more detailed case notes on the French case, reported in the abstract which I left with you. A copy of these is attached. Although the patient eventually died, taken in isolation, the animal treatment was successful. In particular, on the second occasion, the rise in plasma factor VIII activity, was really spectacular.

I will be seeing Dr. Wensley on September 20th, to talk about Koāte in the hope that we can be restored to your list of suppliers.

Your interest in our company is much appreciated and it was a pleasure to meet you.

Yours sincerely,

David R. Williams Director