

F I L E   N O T E

MEETING WITH DR. I. W. DELAMORE, HEAD OF

CLINICAL HAEMATOLOGY, MANCHESTER ROYAL

INFIRMARY, SEPTEMBER 6th 1978

Dr. R. T. Wensley, Consultant Haematologist at the RI and Head of the Manchester Regional Blood Transfusion Centre, does all the factor VIII buying, so this was very much a courtesy call.

The centre has used Armour material for the past year and is reluctant to change. They have just been notified of a price increase, to 11.5p, but even so, Delamore indicated that a change was unlikely. I think if the incentive is made large enough this situation can be changed and I will be meeting with Wensley. Delamore stated cash for factor VIII commercial purchase is tightly controlled, so 2p per unit must be enough.

Commercial concentrates are only used for home treatment.

Delamore is very interested in animal, although in the recent past, has managed to control the inhibitor patients with swamping doses of human. He has not used animal since we acquired the product. He was keen to learn about the PE programme and will try the material when it is available.

He has a spontaneous inhibitor non-haemophiliac patient at present who is covered with haematomas and, having heard that our current product is much cleaner, will consider animal treatment. I have promised a sample.

He felt a vW factor would be of considerable theoretical interest and would like to test it in his laboratory. Cryo is used successfully at present, without problems. He felt that the

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lower dose volume and ease of administration, provided by a freeze dried powder, would be advantageous.

12th September 1987

DRW

C.C. Mr. D. Heath