

ABBOTT Laboratories Ltd Diagnostics Division

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ABBOTT HCV NEUTRALISATION ASSAY (Research use only)

I am pleased to announce the introduction of the Abbott HCV Neutralisation Assay. Any specimens found to be repeat reactive using the Abbott HCV EIA should be tested using the Neutralisation Assay.

The Abbott Neutralisation Assay utilises the principle that HCV antigens in solution may block (neutralise) antibodies from binding to the HCV antigen coated bead. A specimen which is neutralised in the Abbott HCV Neutralisation Assay is considered positive for antibody to HCV C-100-3 antigen (anti-HCV).

Please find enclosed with this letter:-

- 1. An Assay procedure sheet describing in summary how the Assay is performed.
- 2. An introductory offer allowing laboratories to purchase the Abbott Neutralisation Kit at an Introductory Price of £299 per kit (excluding VAT & delivery).

If you would prefer to place your order by telephone then you can do so by calling 0628 36136. You can also take advantage of this offer by ordering through your normal channels making sure that you quote the Special Introductory Price. Please remember this offer closes on 31st October 1990.

Should you require any further information on this product or any other Abbott product, please do not hesitate to contact our Customer Service Department.

Yours faithfully

GRO-C

Ian Martin

Project Manager

UK & Ireland