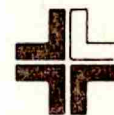


The London Hospital (Whitechapel)

HAEMOPHILIA CENTRE



Whitechapel, London E1 1BB. Telephone 01-247 5454 Extension GRO-C

Prof. G.C. Jenkins

Dr. B.T. Colvin

20th December, 1984.

BTC.JDH

Mr. Hagggar,
District Treasurer,
Finance Department,
The London Hospital (W).

Factor VIII Concentrate

Dear Mr. Hagggar,

I enclose a draft copy of a letter I propose to send to Armour Pharmaceuticals. Because of the AIDS problem it is no longer possible to use our stock of commercial factor VIII concentrate and I wish to exchange it for heat treated material which should be free of the AIDS risk. Unfortunately our stock is too small for Armour to be prepared to heat treat the existing material but they are prepared to exchange it for the latest heat treated product. This costs approximately 12p/unit as opposed to 8p/unit and I am afraid that we have no choice but to pay the premium asked. The exchange is made more complex by the fact that there is, as yet, no product licence for the heat treated concentrate so that Armour can only supply it on a named patient basis. I don't have a patient to give it to at present as it is our emergency stock so there is something of an impasse.

Armour have offered to take back the old non heat treated concentrate as soon as I can name a patient or a product licence is obtained but, of course, the material may go out of date in the meantime. I have a verbal undertaking from Mr. Bishop, their Plasma Division Manager that they will still agree to this exchange even if the concentrate expires. Clearly I need this to be confirmed in writing, hence my letter.

I feel that before I send this off I should have your approval as I am effectively spending $30,000 \times 4p = £1,200$.

I look forward to your early reply.

Yours sincerely,

B.T. COLVIN, M.R.C.P., M.R.C.Path.,
Senior Lecturer in Haematology.

c.c. Miss Walton, Principal Pharmacist, The London Hospital (W).